

© 2022 American Standard Heating and Air Conditioning.



- 01 How do I get Pricebook(s)?
- 02 Navigating the Pricebook
- 03 User Guide-How to use the Pricebook
- 06 Quick Reference Guide
- 07 Product Offerings



How do I get Pricebook(s)?

Once your account is open, your Pricebook(s) will be sent digitally, via email, from Pricebook Digital. You will be able to download it to your preferred device or you can print a hard copy.

This book is personalized to include your Account number, Name of Business, Tier level and Product line on the cover page.

Please contact your Account Manager for a complete breakdown of your Pricebook.



Updated
Price/Resource
Catalogs Available

Dear

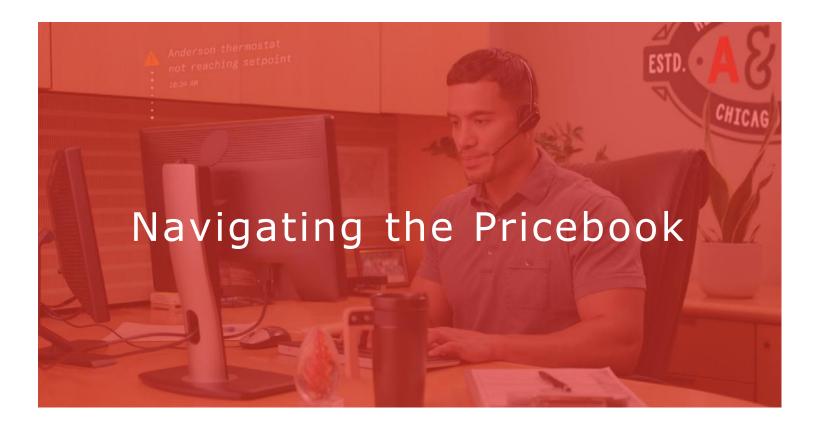
The most current version of Trane North Florida Price/Resource Catalogs are now available. To view and download, please click on the link below to go to the download site.

The most current version of Trane North Florida Price/Resource Catalogs are now available. To view and download, please click on the link below to go to the download site.

This Price Catalog includes the price increase for residential products that will take effect on products that ship on or after May 1,2022.

Download Price/Resource Catalogs

Supported browsers for accessing your Catalogs are Chrome, Edge (Chromium), Firefox



Once downloaded, the Pricebook will provide you with the ability to do the following:

Search and Click via Table of contents

Can be used to locate full system AHRI rated matchups or single unitary items, as well as accessories.

Search by Model Number

Ability to search for a specific model with the search bar found at the top right of the book.

Thumbnail Search

Available for quick system matches via scroll feature. See visual.



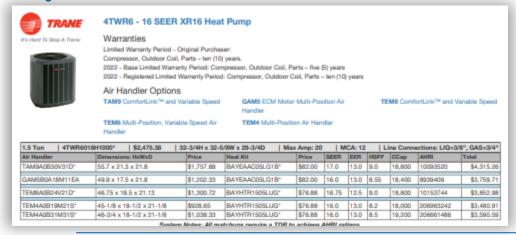
User Guides- How to use Pricebook



- Download a copy of desired pricebook from the email sent from Pricebook Digital
- Utilize Table of Contents found to left of book in quick clicks or scroll to page 2 to get started! each of these links will jump to desired section of the pricebook. Can view as rated systems, or individual unit pricing.



Once on desired page for "systems". You can see some examples of common rated matches. In some cases, there are more rated matches than what is listed in book. These can be found on <u>AHRI directory</u>.





0 4

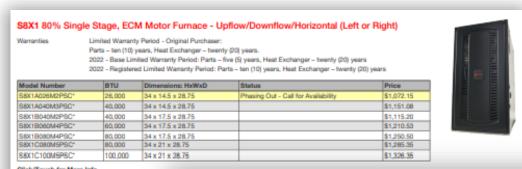
System pages include the following information.

- Tonnage
- Model Numbers
- > Individual Unit Price
- Dimensions of units
- SEER
- ➤ EER
- AHRI Certification #
- Max Amp
- ➤ MCA
- Line Connection Sizes
- Suggested matching Air Handlers/Heater combinations or Furnace/Coils combinations.
- Warranty Information
- Quick Clicks to Indoor unit detailed information pages

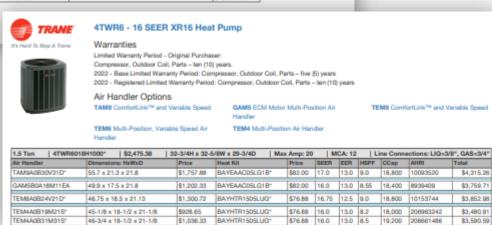
0 5

When on desired page for "Individual" Units you can view the following information:

- > Model numbers
- ➤ BTU's / MOCP
- Dimensions
- Price
- Warranty information
- > Quick Links to Spec Sheets, Service Facts or Compatible Accessories



Click/Touch for More Info S8X1-PSC Spec Sheet Specifications Sheet



System Notes: All matchine require a TDR to achieve AHRI re



Property Management

Resource Guide

0 6

Located towards the end of the book you can find the following:

- > Warranty Handbooks
- > Consumer/Dealer Literature on Models
- > Thermostat/ Connected Home Information
- > Links to Comfortsite website
- > Ouick Reference Guide



Trane Consumer Literature



Trane Product and Technical Resources



If you have any questions regarding your pricebook, please contact your Account Manager!



Your Account Manager can provide you a hard copy of a Product Handbook also know as Quick Reference Guide. You can also get the digital copy from your Resources section in your Pricebook or get a copy from ComfortSite. Or you can purchase copies from the Marketing Resource Center. Ask your Account Manager for details!

The following detailed information can be found in this book:

- Model Number Nomenclature what each of the digits in our model numbers indicate.
- Connected Home Solutions Controls & Compatible Trane Home Accessories

Residential Options:

- Split System Cooling/ AC
- Split System Heat PumpsAir Handlers/Heaters
- Coils
- Furnaces
- Indoor Air Quality Whole Home Air Solutions
- Comfort Controls / Zoning
- Package Units
- Accessories

Light Commercial under 25 ton Options:

- Split System Cooling/AC
- Splits System Heat Pumps
- Air Handlers/Heaters
- Comfort Controls/Zone Sensors
- Packaged Cooling
- Packaged Heat Pumps
- Packaged Gas/ Electric
- Accessories



Product Offerings



As a Trane Partner, you have the opportunity to offer our Premium Line of product Systems.



Trane has also combined forces with Mitsubishi Electric to provide a Co Branded line, offering complete Technical, Ductless Pro Opportunities & Parts / Supply support (locally and nationally)



Our Value line offering, in an effort to combat with cost driven competitors or RNC/ NOO/ MFH, We offer our full line of RunTru by Trane **and** Ductless. Assembled right here in the United States!

Resources

Trane

Mitsubishi Electric Co Brand

Runtru by Trane