

How to Sign Up For Wells Fargo Consumer Financing To Enjoy Our Industry Leading Program and Promotions

□ **Complete the Electronic Dealer Enrollment Kit**

- **Log into: ASDealernet / Financial Center / Consumer Financing / Enroll Now**
- Complete the parts of the Enrollment packet as noted on the Checklist (Page 2).
- If Dealer has less than 2 years in business, they would also need to complete the New in Business Questionnaire located in ASDealernet under Financial Center / Consumer Financing / Documents. In some cases, Wells Fargo may request both personal and business financial statements.

□ **After completing all required information, follow the directions for Submission to Wells Fargo.**

- Introduction Call - Wells Fargo will contact the Dealer within a few days of submission to review their Application. If WF leaves a message, please call them back ASAP, so the Dealer Application is not delayed.
- Dealer Approval process takes about 2-3 weeks from Submission to Activation.
- Start-up kit will be mailed to the Dealer after approval, so they will have it available for Training.

□ **Dealer completes Training with Wells Fargo.**

- New Merchant Training must be completed by Dealer before being activated on the Program. After Training has been completed, Dealer will be e-mailed their merchant number and temporary passcode for First Time Log On.
- Upon First Time Log On, Dealer will set a new password and then will be required to complete a Knowledge Check of the WF Process. After the Knowledge Check completion, the Dealer will automatically be activated. Wells Fargo will be glad to assist the Dealer with their First Time Log-On to the Wells Fargo Online Resource Center (ORC) and Internet Processing System (IPS).
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□ **Start Using the Wells Fargo Home Projects Financing**

- If you have any questions, please call Wells Fargo at 1-800-577-5313 between 8am - 5pm CT, your AmStd Territory Manager or Trane Technologies Financial Services @ 1-800-724-6026.